## NON-FOOD RETAIL



# CONTROLTIME, SPACE & COSTS IN YOUR BUSINESS

Why should your staff spend valuable time on waste handling, when they could be helping your customers? With the help of Orwak solutions, you can put customer sales back in focus! Turn waste handling from a time-consuming and costly factor to a stream-lined process to save space, time and costs for your retail business. More time on customer sales, more space for products, more shopping space for your shoppers, and reduced waste disposal costs! And on top of that: Turn recycling into a source of income!



#### **STOP WASTING SPACE!**

Do not let packing materials and other waste take up valuable space in shopping and storage areas. Optimize your space for products and the free movement of customers and staff.

With Orwak solutions you can rapidly minimize the volume of waste material and keep aisles and passageways clear, ensuring that your store looks attractive and inviting to your customers.

High-density bales require much less storage space than piles of loose waste, and thanks to the small footprint of the Orwak balers you can be sure that they take up very little floor space.

### EFFECTIVE HANDLING OF DIVERSE WASTE TYPES

The vast mountains of waste packaging can be a challenge for any retailer. In addition, the diverse range of products stocked by most retailers

generates an equally diverse range of waste types. The robust solutions from Orwak will help you deal effectively with a wide variety of materials: cardboard boxes, paper packaging, plastic film and plastic straps, etc.

Our multi-chamber balers provide sorting of waste at source and produce compact waste for recycling or disposal.

### MORE TIME FOR CUSTOMERS

Every minute spent on waste handling means less time on customer sales, which is the core activity in any retail business. With the efficient solutions from Orwak, your staff does not need to waste valuable time on cutting and folding boxes. Let Orwak help speed your waste handling, allowing staff to spend more time on your customers.



#### EASY AND SAFE OPERA-TION BY ALL USERS

Waste handling systems are often operated by both in-store staff and visiting vendors. Orwak equipment is very safe and easy to operate, allowing both staff members and external suppliers to quickly learn how to use an Orwak baler. You can rely on it for uninterrupted and safe operation.



### LOWERING COSTS AND GENERATING INCOME

Reducing waste disposal costs and fees are important to any retailer. Orwak not only helps you to reduce these costs and fees, but also creates a new source of income:

- + Sorting at source > Higher waste material quality for recycling > Income from recyclable material
- + Highly compacted waste > Fewer container pickups > Reduced waste disposal fees
- + Sorting > Less waste for disposal > Reduced waste disposal fees

Investing in an Orwak solution guarantees the best total waste handling economy!



#### **CASESTUDY**

#### A GREAT SOLUTION ALSO FOR OUR BIGGEST BOXESR

Sharp Center offers a wide range of copy machines, printers and other office machines. The equipment is delivered in parts to Sharp Center to be assembled to complete units for sale. When unpacking the parts, a lot of cardboard boxes gather where the goods are received.

The store started up in 1999, but it was not until several years later it invested in an Orwak baler. Before Sharp Center used a dumpster on the backyard to collect the cardboard. The dumpster was often overloaded and that caused problems. Emil, a member of the staff. comments:

"It was cold and uncomfortable to bring the boxes outdoors and no one wanted to take on that assignment. We are very satisfied with the new waste handling solution! You can fill the baler up with as much material as you like and even the large boxes fit into the infeed opening!"



Sharp Center chose the baler Orwak 3810 for its generous loading aperture, as boxes up to 1500 mm fit easily in the infeed. The baler is placed directly at the source of waste, where boxes are received. Emil adds:

"The baler has saved us plenty of working hours and has given us more space in the storage. Previous to the investment, boxes somtimes piled up on the floor before someone had time to dispose of them. Furthermore, we have also achieved savings on waste transporation costs."

The baler takes up less floor space than the empty boxes did. There is room for 4-5 bales and the bale collector comes quickly when Sharp Center calls.

As a further benefit, the storage room looks neater and it is easier to get around when the piles of cardboard are gone.

### COMPACTION SOLUTIONS FOR MOST TYPES OF WASTE

ORWAK develops solutions for sorting and recycling waste materials that improve business efficiency, contribute to a cleaner working and natural environment to provide the best total waste handling economy.

We offer an innovative range of products that promotes sorting at source and make waste managment more profitable.

